



INNOVATIONS IN HEALTHCARE™

Interested in Joining Our Innovator Network?

We're looking for our next cohort now! Nominate by August 14th: [Survey Link](#)

At our core, Innovations in Healthcare focuses on identifying and supporting a select network of leading innovators in healthcare delivery from around the world. We currently work with a network of 55 innovators and through a selection process, look to add 8-12 new innovators each year.

Our innovators represent the brightest healthcare leaders. Examples include:

- A Gates-funded, TB treatment organization with a 98% compliance rate and innovative e-compliance technology in India
- A national health insurance product that provides full family health insurance in Kenya for \$120/year
- A cataract operation center in Mexico that provides surgeries for 1/3 the traditional cost
- A shipping container clinic model that provides transportation workers with health services throughout Africa

What kinds of support will I receive if selected to join?

We provide our innovators with a range of benefits and services:

- **Connections to potential strategic partners and funders:** We help our innovators connect directly to potential strategic partners leveraging our network of corporations, funders, peers, academics, and others actively working in healthcare innovation. We facilitate these connections through the networking events we host and through targeted introductions designed to help innovators form business collaborations.
- **Access to business support and learning forums:** Our innovators can access a variety of resources designed to support them in scaling and replication. Innovators can tap into our student internship program to receive both short and long term project support. They can participate in workshops and working groups we coordinate. They can also

receive customized support to inform their strategic planning, fundraising, and evaluation efforts.

- **Promotion opportunities at global events and in the media:** We strive to share our innovators' stories with the world through engagement with a global consortium of event and media partners. Our innovators are also highlighted on our website, in newsletters, and in stories via blogs and other media outlets. We facilitate invitations and speaking roles, wherever possible, for our innovators at major global conferences and events. We also highlight our innovators' work in research reports and case studies that are broadly disseminated.

Frequently Asked Questions:

How do I know if I'm the right fit?

Innovations in Healthcare selects organizations to join the network based on the following criteria:

1. **Innovative Approach:** We look for models that address critical health needs and that are providing significant improvements in cost, quality and/or access to health services relative to current offerings in the market.
2. **Readiness to Scale:** We are interested in organizations that are past the pilot stage and are poised and prepared to expand.
3. **Sustainability:** We look for financially sustainable business models or organizations with a serious interest in becoming sustainable. (Can be nonprofit or for-profit.)

Sounds great! How can I nominate or refer an organization?

Nominate your organization or refer by completing this short form by August 14th:

https://duke.qualtrics.com/SE/?SID=SV_3fIQbUrduRkMfRz

What should I expect from here?

We have a two-tiered selection process:

- **June 19-August 14th, Nomination Period:** Interested innovators can self-nominate through the short online form. Finalist candidates will be notified by Sept. 1st.
- **Sept 1-Nov. 15th, Application Period:** Finalist candidates will submit more detailed applications. An external review committee will help to assess the finalist group. New cohort members will be announced in mid-December.

Questions?

Please contact Anne Katharine Wales at anne.wales@duke.edu if you have any questions or are interested in learning more.